

An invitation to grow

Grant Thornton Indonesia





“The potential that exists within you is limitless. We are here to assist and support you in discovering any opportunities and unlocking your potential for growth”

Johanna Gani

Managing Partner

Grant Thornton Indonesia



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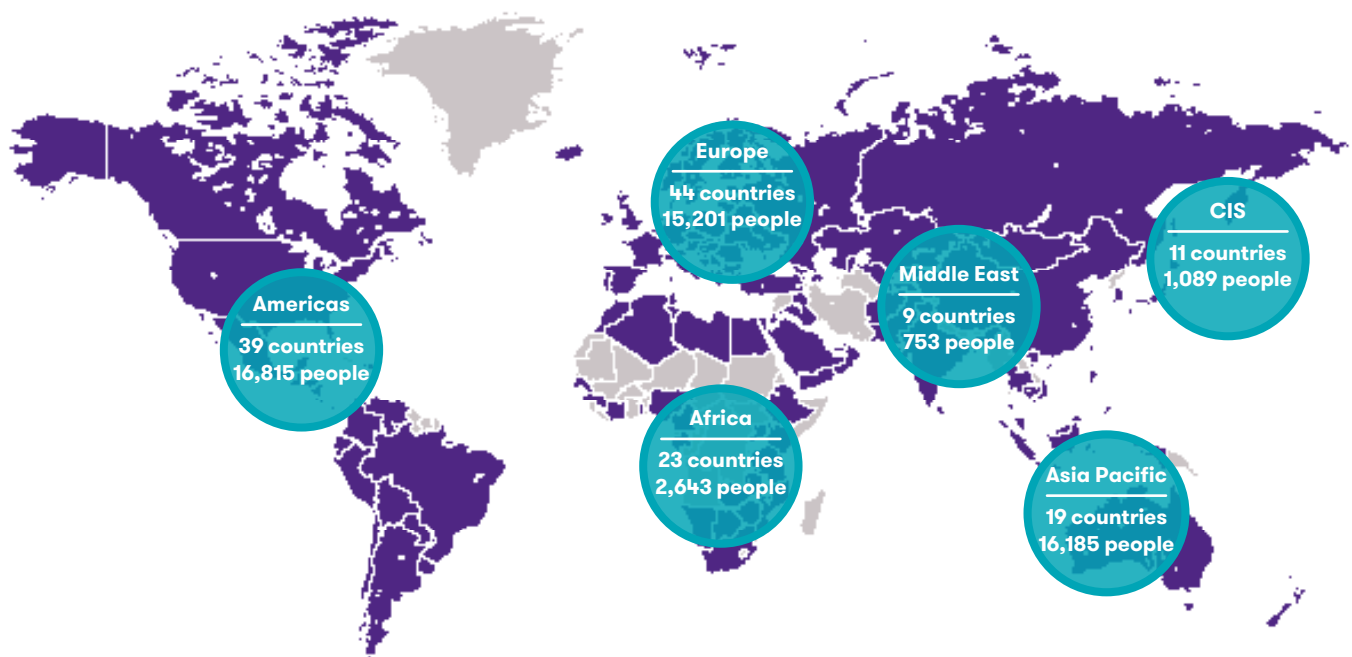
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About Grant Thornton

We're a network of independent assurance, tax and advisory firms, made up of 50,000 people in 136 countries. And we're here to help dynamic organisations unlock their potential for growth.

For more than 100 years, we have helped dynamic organisations realise their strategic ambitions. Whether you're looking to finance growth, manage risk and regulation, optimise your operations or realise stakeholder value, we can help you.

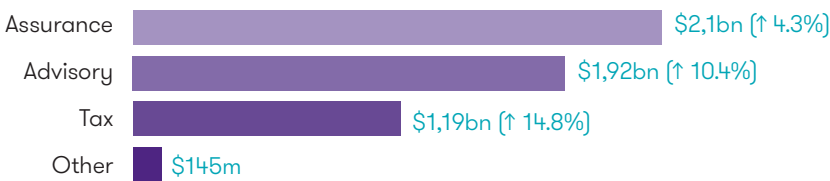
We've got scale, combined with local market understanding. That means we're everywhere you are, as well as where you want to be.



A different way of doing business

Privately owned enterprises, listed companies and public sector organisations come to us for our global scale, quality, industry insight and deep technical expertise. But what sets us apart is our distinctive client experience which leads to more meaningful advice and a better working relationship.

2018 global revenue by service line (USD)

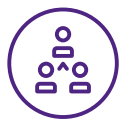


Greater partner attention for clients (member firm partner to people ratio)



Global team, local feel





19
partners



about **480**
young and dynamic
professionals





What makes us different

How we work with you

Privately owned enterprises, listed companies and their subsidiaries and public sector organisations come to us for our global scale, quality and deep technical expertise. They also value our knowledge of their regulatory landscape and industry standards. But what sets us apart is our client experience.

We discover what's important to you and make it important to us

Our culture is built on a genuine interest in our clients – their challenges, growth ambitions and wider commercial context. You get the attention you deserve from approachable, senior professionals who ask the right questions, listen and provide real insight and a clear point of view.

To sum up:

- A relationship-led approach with more time and attention from partners and senior advisers
- A deeper understanding of your business for more meaningful advice and recommendations

Agile and responsive service

Our size and structure create advantages for you. We adopt a flatter structure, with shorter decision making chains, empowered teams and no complex chains of command. We have all the necessary processes and controls but they're streamlined and efficient. Our teams are more responsive.

To sum up:

- A faster response when you need quick answers and clarity
- Anticipating the answers you'll need before you ask

Pragmatic solutions to help you improve and grow

Our teams bring ideas to the table, going beyond the technical issues to recommend ways to make your business better. Whether your goals include expansion, improving operational efficiency or building investor confidence, we balance a desire to do what's best for you in the future with an experienced sense of what's going to help you now.

To sum up:

- Helping you think ahead and think more broadly
- Proactively identifying opportunities for improvement and growth

Collaborative teams with a different mindset

Our people are open, accessible and easy to work with. We work through the issues alongside you, always with an independent perspective and challenging where necessary. Our collaborative style also enables us to assemble teams across service lines, industries and geographies to tailor our capabilities for you.

To sum up:

- Teams and solutions built around your needs not our structures
- A better working relationship with you and your team



Helping your business grow

Our service lines

To achieve your ambitions, thousands of dynamic organisations in every industry worldwide call on our independent assurance, tax and advisory, and outsourcing services.



Audit and assurance

- General audit of financial statements/ financial informations
- Review of financial statements/ financial informations
- Other assurance, other related services - non assurance (agreed-upon procedure, etc)
- Technical advice and training



Tax and customs

- Cross border transaction issues
- Strategic tax planning
- Annual and monthly tax compliance
- Individual taxation
- Tax diagnostic review
- Transfer pricing
- Tax dispute and dispute resolution
- Tax facilities and rulings application
- Tax seminar and trainings
- Customs and international trade services
- Valuation and tariff classification
- Preference and trade agreements
- Customs duty drawback and exemption
- Representation in customs audit and litigation
- Customs duty facilities application



Advisory

- Merger and acquisition advisory and integration
- Due diligence
- Valuation
- Capital markets
- Internal audit
- Regulatory compliance
- Information technology services
- Operational improvement services
- Strategic services
- Forensic investigation



Business process solutions

- Bookkeeping & accounting
- Payroll and personal administration
- Compilation of financial statements
- Staffing loan
- Accounting projects
- Finance administration



Legal

- Business set up and licensing arrangement
- Mergers and acquisitions
- Due diligence
- Regulatory compliance
- Corporate secretarial services
- Liquidation services
- Other business advisory services

Audit and assurance

Clients will receive a high-quality audit of their financial statements from Grant Thornton. Designing an audit programme customised for the business, we will combine the collective skill and experience of our audit professionals to deliver an audit that is efficient.

At Grant Thornton, we offer more than just auditing. With personalised attention and local market knowledge from Partners and managers, we offer understanding and provide insights that help business succeed.

We want to build efficiencies and relationships year-on-year across your senior finance team. We will ensure consistent service delivery, which means we will have regular dialogue with your finance team and senior management.

Our assurance teams have a track record of delivering complex audits to tightly defined timetables for some of Indonesia largest privately held and listed companies, including those backed by private equity.

Our approach is maintained to comply with all relevant standards and we are supported by well-resourced national technical teams. You can rely on our team to deliver with conviction - they bring technical excellence, commercial acumen and experience of managing similar assignments.

We will also keep you informed of relevant changes in accounting and tax legislation, not only with regular email updates and seminars but also with our personal approach to building relationships.

Our technical specialists will keep you up to date on relevant legislation changes and present appropriate planning opportunities for your consideration.



Tax and customs

Tax regimes and compliance regulations change rapidly and with corporate activities in one jurisdiction having a major impact on tax liabilities in others, it is important to stay on top. Through innovative solutions that manage your liabilities, Grant Thornton tax specialists can give you the advice you need to achieve your commercial objectives.

Our tax services help you gain trust and stay ahead, enabling you to manage your tax transparently and ethically. Business and organisations today need increasingly sophisticated tax advice for corporate planning.

As your tax consultants, we value your bottom line. That is why we create solutions that minimise your tax exposure by legitimate tax planning thus lowering the impact of taxation. This enables your potential savings to be maximized while your business expands.

Whether you are an individual or a corporation, a well-established business or a growing operation, we are able to offer you a multitude of domestic and international tax services.



Our tax services include:

- tax compliance and litigations - assistance in tax compliance as well as preparing for and/or handling of tax litigations aspects such as tax audit, tax objections, tax appeal at Tax Court as well as applying for reconsideration of particular application of tax law/regulations (judicial review) at Supreme Court.
- transfer pricing - helping clients to comply with transfer pricing rules, in a cost effective and efficient way, as legislation continues to develop.
- direct international tax - advising clients on clear and practical tax planning solutions to help manage tax exposure.
- global mobility services - helping clients proactively address the challenges of differing regulations so that international relocations meet very specific and complex tax rules.
- indirect taxes - providing services, at every stage of a business cycle, to clients that operate across borders making commercial transactions as well as advising clients looking to seize opportunities in new markets.
- tax due diligence - conducting tax due diligence on particular target company/business as directed by Clients.

Advisory

We help to solve problems, manage risk and seize new opportunities by offering a range of services across operational and transactional advisory.



At Grant Thornton, we offer a comprehensive range of advisory services to help you achieve your goals. We help you create, transform and protect value. From finding ways to finance growth to understanding how to manage risk and regulation; from identifying opportunities to optimise operations, to getting the best from talent, we provide the expert support you need to thrive in a fast changing world.

Grant Thornton Indonesia provides advice, free from conflicts of interest, to bring clear insights, practical solutions and a commitment to quality.

Our approach to offering the best quality service possible is guaranteed by:

- Our breadth of services and capabilities
- Clear communication
- Industry and subject matter expertise
- Global reach with local know-how

Our advisory services are arranged according to the commercial needs which are most relevant to your business:

- Operational advisory services
- Transactional advisory services

Business process solutions (BPS)

Businesses frequently decide to outsource in order to focus on their core competencies, while improving performance and lowering costs of their non-core activities. Saving time and money, outsourcing services can allow time to concentrate on what's really important for your business.

That's why we offer a variety of services to keep your focus where you want it most: on meeting your strategic objectives. With access to experts throughout the Grant Thornton network you will get seamless and coordinated international outsourcing projects delivered comprehensively, efficiently and confidentially to the highest standards across all disciplines.

Our business process solutions services included:

- Bookkeeping & accounting - create database and initial set up, enter transactions, recurring and adjustment journals, maintain accounting records, prepare financial statement and package reporting, year-end assistance for annual financial audit.
- Payroll and personal administration - create database and initial set up, record employee data, calculate employee income tax (PPH 21), salary payment, generate pay-slip, income tax filling return and social security (BPJS) reporting.
- Compilation of financial statements - prepare financial statements per local statutory included statement of financial position, statement of comprehensive income, statement of changes in equity, statement of cash flow and notes to the financial statement.
- Staffing loan - borrowing staff for temporary and short time placement and hire external staff for permanent and long term period.
- Accounting projects - various kind of projects included reconstruct financial statements, preparation of accounting manual, business mapping and standard operating procedure, reconcile and clear up accounts.
- Finance administration - support for finance functions included prepare commercial invoice and e-faktur, cash and bank payments, collection settlements, advances settlements, budgeting, cash flow, reporting to Bank Indonesia.



Legal

We offer legal solutions to support and facilitate your needs throughout the life span of your business in Indonesia, from when you prepare your entrance into the Indonesian market until you complete your project.

Whether you wish to set up an operating base in Indonesia, or be involve in a specific project-based arrangements with Indonesian counterparts, we give you hand holding assistance along the way.

Our legal team provides assistance in the following areas:

- business set up and licensing arrangement - assisting clients to set up a company, branch or representative office to support business activities in Indonesia.
- mergers & acquisitions - assisting not only in the overall formalization process of a merger or acquisition, but also in the drafting of necessary agreements among the parties during their negotiation process if so required.
- due diligence - working independently to conduct legal due diligence exercise in order to provide you with the necessary legal facts and issues on targeted opportunity.
- regulatory compliance - reviewing and assessing client's regulatory compliance processes, compliance concerns and recommending the necessary improvements required to successfully satisfy regulatory mandates.
- corporate secretarial - helping you get organized in the preparation, submission, maintenance and/or arrangement of applications, reports and registers of statutory nature, including the preparation of minutes of board or shareholders meeting.
- liquidation - assisting you in the formal closure of your business in Indonesia, when your project has finished or when you decide to exit Indonesia.
- other business advisory services - helping you whenever you need to consult any business-related legal issue with us and have a cleared vision of the situation you are in and helping you navigate your way to your goals, through the myriad of rules and regulations in Indonesia.

And together with our other multidisciplinary experts, and our cross-country resources, our team delivers solutions that are practical and best suited for your business requirements, guided by the highest standards of quality, integrity and excellence.



Our team

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Japan desk

Grant Thornton Japan and Grant Thornton Indonesia have set up a joint venture to establish a 'Japan desk' dedicated to provide comprehensive audit, tax, advisory, and business process solutions services to both Japanese companies operating in Indonesia and Indonesian companies operating in Japan.

There are full-time basis Japanese professionals or Japanese speaking professionals in Japan Desks in Indonesia and 22 other locations in 15 countries. We coordinate bilingual professionals who speak Japanese and/ English, Chinese, Spanish etc. As we are "One firm", Grant Thornton Japan and Japan Focus support your business seamlessly.



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Contact us

Find out how Grant Thornton
can help you unlock the
potential for your business.

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